

BUFFALO AVIATION

Advanced Aircraft Valuation Report

Aircraft: 1968 Cessna 182L Skylane (N42712)

Interior: 10/10 | Engine: ~1,000 SMOH | Status: In Annual | Avionics: Upgraded Garmin

Market Analysis (2026)

The current piston aircraft market shows softening demand, longer time on market (120–170 days), and a significant gap between asking and selling prices (~30%). Early-model Cessna 182 aircraft typically transact between \$80,000 and \$150,000 depending on condition and upgrades.

Comparable Market Position

Average 182L aircraft range from \$120K–\$140K. Upgraded examples reach \$140K–\$165K, while premium no-damage aircraft exceed \$165K. N42712 sits in the upper-mid tier due to strong interior and avionics, but is capped by historical damage.

Category	Value
Market Value	\$140,000 – \$155,000
Recommended List Price	\$150,000 – \$160,000
Expected Sale Price	\$138,000 – \$150,000

Conclusion

N42712 is a well-equipped, visually strong aircraft positioned competitively in today's market. Pricing between \$150,000 and \$160,000 aligns with real transaction data and is expected to generate strong buyer interest and timely sale.